



# FINANCIAL REPORT

THIRD QUARTERLY  
2019-2020



**MATCO FOODS LIMITED**

# CONTENTS

02	Our Legacy
03	Business Profile
04	Mission Vision
06	Company Information
08	Directors' Review Report
13	Directors' Review Report Urdu
14	Condensed Interim Unconsolidated Statements of Financial Position (Un-Audited)
16	Condensed Interim Unconsolidated Profit or Loss (Un-Audited)
17	Condensed Interim Unconsolidated Statement Of Comprehensive Income (Un-Audited)
18	Condensed Interim Unconsolidated Statement of Change in Equity (Un-Audited)
19	Condensed Interim Unconsolidated Statement Of Cash Flows (Un-Audited)
20	Notes To The Condensed Interim Unconsolidated Financial Statements (Un-Audited)
30	Condensed Interim Consolidated Statements of Financial Position (Un-Audited)
32	Condensed Interim Consolidated Profit or Loss (Un-Audited)
33	Condensed Interim Consolidated Statement Of Comprehensive Income (Un-Audited)
34	Condensed Interim Consolidated Statement of Changes In Equity (Un-Audited)
35	Condensed Interim Consolidated Statement Of Cash Flows (Un-Audited)
36	Notes To The Condensed Interim Consolidated Financial Statements (Un-Audited)



## Our Legacy

The journey of Matco started with the entrepreneurial aptitude of Syed Sarfaraz Ali Ghorī, who established his own company by the name of Muhammad Ali Trading Company (MATCO) in 1964 and initially began supplying and commissioning rice plant and equipment for the Government of Pakistan.

Today, Matco has over 150 global customers and exports its consumer products to over 40 countries worldwide. The company also holds Organic Certifications from the US NOP and EU Organic Certification from Control Union, and is an IFC investee company since 2012.

In 2015, Matco Rice Processing (Pvt.) Limited changed its name to Matco Foods (Pvt.) Limited, and subsequently to Matco Foods Limited before listing in PSX, reflecting its mission of becoming a leading food corporation. Matco is a committed member of the society and strives to make constructive efforts for the welfare of the community.



## Business Profile

Matco Foods Limited is a leading Food Processing & Export Company in South-Asia which provides packed consumer foods products that offer convenience, and supplies quality ingredients to the pharmaceutical and confectionery industries. Matco's mission is to offer convenient, hygienic and quality food product solutions to its customers. The company's products include basmati rice, rice glucose, rice protein, pink salt, masalas and spices, dessert mixes and more.

With over 50 years of experience in the rice industry, and a global portfolio of more than 150 corporate customers, the company is the largest basmati rice exporter from Pakistan, and its flagship brand "Falak Basmati Rice" is available in more than 40 countries worldwide. Matco also exports private label brands to over 60 countries in the world. The company operates 5 rice processing and milling plants which include vertically-integrated paddy drying, storage, husking and processing facilities in Sadhoke, Punjab and Karachi, Sindh.

Matco Foods has recently diversified its operation within domain specialized products i.e. Rice Glucose and Rice Protein, with plant production capacity of 30,000 MT per annum of rice glucose and 3,000 MT of Rice Protein per annum.

The company aims to serve the changing needs and preferences of global consumers and therefore holds Organic Certification from the US NOP and EU Organic Certification from Control Union. Matco Foods Limited is also the only IFC investee company in its sector since 2012.



## MISSION

To provide customers with premium quality products; to be innovative, customer oriented and create strong enduring partnerships with suppliers, to continuously invest in our staff – which we believe are the biggest asset of our company and to create long-term values for all stakeholders, shareholders, staff, customers, suppliers and wider community.

## VISION

To become a leading global supplier of quality ingredients and consumer food products that offer convenience.

## Company Information

### BOARD OF DIRECTORS

Mr. Jawed Ali Ghori	Chairman
Mr. Khalid Sarfaraz Ghori	Chief Executive Officer
Dr. Tariq Ghori	Director
Mr. Faizan Ali Ghori- CFA	Director
Mr. Syed Kamran Rashid	Independent Director
Mr. Naeem ur Rehman Akhoond	Independent Director
Mr. Abdul Samad Khan	Independent Director
Mrs. Faryal Murtaza	Non-Executive Director
Ms. Umme Habibah	Independent Director

### AUDIT COMMITTEE

Mr. Naeem ur Rehman Akhoond	Chairman
Syed Kamran Rasheed	Member
Mr. Abdul Samad Khan	Member

### CHIEF FINANCIAL OFFICER

Mr. Muhammad Aamir Farooqui

### HUMAN RESOURCE & REMUNERATION COMMITTEE

Ms. Umme Habibah	Chairman
Mrs. Faryal Murtaza	Member
Mr. Faizan Ali Ghori	Member

### COMPANY SECRETARY

Mr. Danish Ahmed

### HEAD OF INTERNAL AUDIT

Mr. Saad Bin Aziz

### LEGAL ADVISOR

Muhammad Javaid Akhter	A-55/56 Federal B Area Karachi Pakistan
------------------------	---

### AUDITORS

Grant Thornton Anjum Rahman	Grant Thornton Anjum Rahman (GTAR) 1st and 3rd Floor, Modern Motor House Beaumont Road Karachi, Pakistan Tel (Office): +92 (21) 3567 2951-6 Fax: +92 (21) 3568 8834 Website: www.gtpak.com
-----------------------------	---

### SHARE REGISTRAR

CDC Share Registrar Service Limited.	CDC House, 99-B, Block- B S.M.C.H.S, Main Shakra-e-Faisal Karachi-74400. Tel: Customer Support Service (Toll Free) 0800-CDCPL (23275) Fax: (92-21) 34326053 Email: info@cdcsrsl.com Website: www.cdcsrsl.com
--------------------------------------	--

### BANKERS

Askari Bank Limited	JS Bank Limited
Allied Bank Limited	MCB Bank Limited
Bank Alfalah Limited	National Bank of Pakistan
Faysal Bank Limited	NIB Bank Limited
Habib Metropolitan Bank Limited	Standard Chartered Bank
Habib Bank Limited	United Bank Limited

### COMPANY LOCATIONS

REGISTERED OFFICE	Matco Foods Limited B-1/A, S.I.T.E. Phase 1, Super Highway Industrial Area, Karachi, Pakistan. P.O. Box No. 75340 Phone: +92(21) 36323137, +92(301) 8250969
RICE PLANT	A 15-16, S.I.T.E. Super Highway, Karachi, Pakistan Phone: +92(21) 3688 1297, +92(333) 120 7780
RICE GLUCOSE PLANT	G-205, Gadap Road, S.I.T.E. Super highway, Karachi, Pakistan
SADHOKE PLANT	50 KM, Main G.T. Road Sadhoke District, Gujranwala, Punjab P.O. Box No. 52386 Phone: +92(55) 666 5774, +92(55) 666 5676

Web Address	www.matcofoods.com
Email Address	contact@matcofoods.com



## Directors' Review Report

The Directors are pleased to present their report for the third quarter ended March 31, 2020, together with the unaudited condensed interim financial information of the Company for the period ended March 31, 2020.

### OPERATING RESULTS

Description	UNCONSOLIDATED		CONSOLIDATED	
	31-Mar-20	31-Mar-19	31-Mar-20	31-Mar-18
	-----Rupees in '000-----		-----Rupees in '000-----	
Sales – net	6,721,567	6,003,350	6,723,361	6,009,402
Cost of sales	(6,027,989)	(5,306,285)	(6,027,989)	(5,307,183)
Gross Profit	693,578	697,065	695,372	702,219
Selling and distribution	(145,583)	(111,489)	(155,699)	(111,489)
Administrative	(199,616)	(189,919)	(200,383)	(196,764)
Operating profit	348,379	395,657	339,290	393,966
Other Operating Income	24,234	101,802	24,234	101,802
Exchange gain	36,939	62,198	36,939	62,198
Financial Charges	(269,301)	(197,605)	(269,444)	(197,776)
Share of loss from Associated Company	-	-	(6,214)	-
Profit Before Tax	140,251	362,052	124,805	360,190
Income Tax	(43,643)	(62,412)	(43,643)	(62,412)
Profit for the Period	96,608	299,640	81,162	297,778
Earnings Per Share	0.79	2.45	0.66	2.43

During the nine-months i.e. July 2019 – March 2020:

- The Company has earned net profit of Rs. 96.608 million as compared to Rs. 299.64 million in the last period, thereby, represent decrease of 67.76%.
- Increasing cost of production due to inflationary pressure and exchange loss has decreased the profit before tax by 61.26% as compared to last comparative period.
- The Company has exported 32,067 metric tons of basmati rice as compared to 29,554 metric tons in the last comparative period and thereby represents increase of 8.5%.
- The average export selling price per metric ton during nine months was USD 975 which was USD 1,073 in the last comparative nine months.

During the quarter, the Company has exported the major shipments of brown rice but the price of paddy in local markets kept increasing, therefore, we have incurred the losses in the brown rice shipment.

### FUTURE OUTLOOK

The Coronavirus pandemic has had a devastating impact on the global economy. Supply chains, businesses and economic activity are all severely disrupted by lockdowns. There is a consensus of a global recession and as per World Bank, Pakistan's economy for the first time in 68 years will also go into recession.

Most food commodity prices declined in response to mitigation measures to contain the spread of the COVID-19 pandemic, record production for some grains, and favorable weather conditions in key producing regions. Rice prices, however, increased due to announcements of policy restrictions by some East Asian producers and weather-related production shortfalls.

Your Company, by the grace of Allah SWT has been spared any major impact from the issues arising from this pandemic. There has been some impact on sales of HORECA segment and some export orders being postponed, and the future will definitely bring fresh challenges. But as far as overall world is suffering due to this pandemic, we have to be vigilant at all parts because in future, many associated companies will have effects and cost of doing business will definitely go high.

The results were adversely affected by higher financial charges incurred during the quarter. But the reduction of interest rate by 4.25% and SBP LTFF deferment scheme will have a positive impact in last quarter but at the same time, we might have a negative impact on our demands due to on-going coronavirus-sparked recession in the future.

### CORPORATE SOCIAL RESPONSIBILITY

Your company was proactive in its approach and in taking pre-cautionary measures against COVID-19 to safe our employees' health and well-being even before Government start to take cautionary measures / lockdowns etc. We had placed dis-infecting boxes at entry area of all locations, thermal temperature machines are being used at all entry gates. We had distributed hands sanitizers / masks to all employees, who were essential to come to office for continuing operations / support services. Parallel, we have scheduled to minimum strength of workers / employees to make social distancing possible and for that purpose provide laptops to core employees so that they can done their jobs from Home.

We have contributed our part with REAP to purchase Ventilators which will be provided to hospitals in current worst situation of coronavirus pandemic.

### ACKNOWLEDGEMENT

The directors are thankful to our valued customers, financial institutions, shareholders and other stakeholders for their continued trust. The hard work of all employees is recognized and appreciated.

On behalf of the Board

  
Jawed Ali Ghori  
Chairman

  
Khalid Sarfaraz Ghori  
Chief Executive Officer

### کاروباری و سماجی ذمہ داری:

آپ کی کمپنی اپنے طرز عمل اور متحرک اقدامات کے بارے میں کوید 19 کے خلاف اپنے ملازمین کی صحت اور فلاح و بہبود کے لیے حکومت کی احتیاطی تدابیر / تالے بند یوں سے پہلے ہی پیشگی احتیاطی تدابیر اختیار کر رہی تھی۔ ہم نے تمام مقامات کے داخلی راستوں پر ڈس اینفیکشن خانے لگا دیے تھے، تمام داخلی دروازوں پر حرارتی درجہ حرارت والی مشینیں استعمال کی جا رہی ہیں۔ ہم نے تمام ملازمین میں ہینڈ سینیٹائزر اور ماسک تقسیم کیے، جن کو آپریشن و امدادی خدمات کے دفتر آنا ضروری تھا۔ متوازی، ہم نے معاشرتی دوری کو ممکن بنانے کے لیے کارکنوں / ملازمین کی کم سے کم تعداد کی اور اس مقصد کے لیے ضروری ملازمین کو لیپ ٹاپ مہیا کیے تاکہ وہ گھر سے اپنے کام انجام دے سکیں۔

ہم نے ویٹیلیبوز کی خریداری کے لئے RIAP میں اپنا حصہ ڈالا جو کورونا وائرس وبائی مرض کی موجودہ بدترین صورتحال میں اسپتالوں کو مہیا کیا جائے گا۔

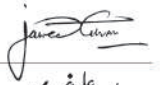
### اعتراف:

آپ کی کمپنی کی ڈائریکٹرز اپنے معزز صارفین، مالیاتی ادارے، شیئر ہولڈرز اور تمام دوسرے متعلقین کے انتہائی شکر گزار ہیں۔ جنہوں نے ہم پر مستقل اعتماد کیا اور ہم کمپنی کے تمام ملازمین کی محنت کو ماننے اور سراہتے ہیں۔

بورڈ کی جانب سے



خالد سرفراز غوری  
چیف ایگزیکٹو آفیسر



جاوید علی غوری  
چیرمین

## ڈائریکٹرز جائزہ رپورٹ

بسم اللہ الرحمن الرحیم

ڈائریکٹرز 31 مارچ 2020 کو ختم ہونے والے تیسرے سہ ماہی بشمول کمپنی کے غیر آڈٹ عبوری مالی معلومات پر اپنی رپورٹ پیش کرتے ہوئے خوشی محسوس کر رہے ہیں:

مالی نتائج:

Description	UNCONSOLIDATED		CONSOLIDATED	
	31-Mar-20	31-Mar-19	31-Mar-20	31-Mar-18
	-----Rupees in '000-----		-----Rupees in '000-----	
Sales – net	6,721,567	6,003,350	6,723,361	6,009,402
Cost of sales	(6,027,989)	(5,306,285)	(6,027,989)	(5,307,183)
Gross Profit	693,578	697,065	695,372	702,219
Selling and distribution	(145,583)	(111,489)	(155,699)	(111,489)
Administrative	(199,616)	(189,919)	(200,383)	(196,764)
Operating profit	348,379	395,657	339,290	393,966
Other Operating Income	24,234	101,802	24,234	101,802
Exchange gain	36,939	62,198	36,939	62,198
Financial Charges	(269,301)	(197,605)	(269,444)	(197,776)
Share of loss from Associated Company	-	-	(6,214)	-
Profit Before Tax	140,251	362,052	124,805	360,190
Income Tax	(43,643)	(62,412)	(43,643)	(62,412)
Profit for the Period	96,608	299,640	81,162	297,778
Earnings Per Share	0.79	2.45	0.66	2.43

نومہ کے دوران یعنی جولائی 2019 سے مارچ 2020 تک:

☆ کمپنی نے 96.608 ملین روپے خالص منافع کمایا جبکہ پچھلے عرصہ میں 299.64 ملین روپے تھا جو کہ منافع میں 67.76 فیصد کمی کو ظاہر کرتا ہے۔

☆ افراط زر کے دباؤ کی وجہ سے پیداواری لاگت میں اضافے اور زر مبادلہ کے نقصان کی وجہ سے گزشتہ عرصے کے مقابلے میں منافع قبل از ٹیکس میں 61.26 فیصد کمی ہوئی۔

☆ کمپنی نے 32,067 میٹرک ٹن باسٹی چاول برآمد کیا جبکہ گزشتہ عرصے میں 29,554 میٹرک ٹن برآمد کیا تھا۔ اس

طرح کمپنی نے تقابلی طور پر 8.5% فیصد زائد برآمد کیا۔

☆ نومہ کے دوران فی میٹرک ٹن اوسط برآمدی قیمت 975 ڈالر رہی جو کہ پچھلے تقابلی چھ ماہ میں 1,073 امریکی ڈالر تھی۔

سہ ماہی کے دوران کمپنی نے براؤن چاول کی بڑی کھیپ برآمد کی ہے۔ لیکن مقامی منڈیوں میں منجھی کی قیمت میں اضافہ ہوتا رہا، لہذا ہمیں براؤن چاول کی کھیپ میں نقصان اٹھانا پڑا ہے۔

مستقبل کا نظریہ:

کورونا وائرس وبائی مرض کا عالمی معیشت پر تباہ کن اثر پڑا ہے۔ لاک ڈاون کے سبب سپلائی چین، کاروبار اور معاشی سرگرمی سب کو بری طرح متاثر کیا ہے اور وڈلڈ بینک کے مطابق، 68 سالوں میں پہلی بار پاکستان کی معیشت بھی کساد بازاری کا شکار ہوگی۔

COVID-19 وبائی بیماری کے پھیلاؤ، کچھ اناج کی ریکاڈر پیداوار، اور اہم پیداواری خطوں میں موسم کے سازگار حالات پر قابو پانے کے لیے کم ہونے والے اقدامات کے رد عمل میں پیشتر اشیائے خوردنوش کی قیمتوں میں کمی واقع ہوئی ہے۔ تاہم، کچھ مشرقی ایشین پروڈوسروں اور پالیسی سے متعلق پیداوار میں کمی سے متعلق پالیسیوں پر پابندی کے اعلان کی وجہ سے چاول کی قیمتوں میں اضافہ ہوا ہے۔

آپ کی کمپنی، اللہ سبحانہ و تعالیٰ کے فضل و کرم سے اس وبائی مرض سے پیدا ہونے والے امور سے کسی بڑے اثر سے بچ گئی ہے۔ HORECA طبقہ کی فروخت پر کچھ اثر پڑا ہے اور برآمدات کے کچھ آرڈر ملتوی ہوئے ہیں اور آئندہ یقینی طور پر تازہ چیلنجز سامنے آئیں گے۔ لیکن جہاں تک پوری دنیا اس وبائی مرض کی وجہ سے دوچار ہے، ہمیں چونکارنا رہنا ہوگا کیونکہ مستقبل میں بہت سی وابستہ کمپنیوں پر اثرات مرتب ہونگے اور کاروبار کرنے میں لاگت ضرور زیادہ ہوگی۔

نتائج سہ ماہی کے دوران ہونے والے اعلیٰ مالی معاوضوں سے بری طرح متاثر ہوئے تھے لیکن شرح سود میں 4.25% کمی سے اور LTFF SBP التواء اسکیم سے آخری سہ ماہی میں مثبت اثر پڑے گا اور ساتھ ساتھ مستقبل میں جاری کورونا وائرس سے ہونے والی کساد بازاری سے منفی اثرات مرتب ہو سکتے تھے۔



## MATCO FOODS LIMITED

### Condensed Interim Unconsolidated Statement of Financial Position (Un-Audited)

As at March 31, 2020

	Note	Un-Audited March 31, 2020 -----Rupees in '000-----	Audited June 30, 2019
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	6	2,677,794	2,620,485
Right of use asset		79,626	83,094
Long term deposits - net		12,578	9,939
Long term investment	7	55,583	31,083
<b>Total non-current assets</b>		<b>2,825,581</b>	<b>2,744,601</b>
<b>Current assets</b>			
Stores, spares and loose tools		26,305	23,108
Stock in trade		7,029,124	5,204,979
Trade debts	8	1,238,116	941,093
Loans and advances		233,727	355,385
Trade deposits and prepayments		14,297	5,268
Short-term investment		299	255
Other receivables		182,954	188,844
Taxation - net		49,281	33,050
Cash and bank balances	9	190,310	78,381
<b>Total current assets</b>		<b>8,964,413</b>	<b>6,830,363</b>
<b>Total assets</b>		<b>11,789,994</b>	<b>9,574,964</b>

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.

## MATCO FOODS LIMITED

### Condensed Interim Unconsolidated Statement of Financial Position (Un-Audited)

As At March 31, 2020

	Note	Un-Audited March 31, 2020 -----Rupees in '000-----	Audited June 30, 2019
<b>EQUITY AND LIABILITIES</b>			
<b>Share capital and reserves</b>			
Authorized share capital		2,000,000	2,000,000
Issued, subscribed and paid up share capital	10	1,224,007	1,224,007
Capital reserve		680,467	680,467
Unappropriated profit		2,173,216	2,157,355
Surplus on revaluation of property, plant and equipment - net of tax		430,930	445,145
<b>Total shareholders' equity</b>		<b>4,508,620</b>	<b>4,506,974</b>
<b>Non-current liabilities</b>			
Long-term finances-secured		207,663	265,191
Lease liabilities		41,286	44,764
Deferred liabilities	11	161,359	146,803
Deferred income		172	270
<b>Total non-current liabilities</b>		<b>410,480</b>	<b>457,028</b>
<b>Current liabilities</b>			
Trade and other payables		633,001	248,078
Advance from customers - secured		90,446	58,667
Accrued mark-up		86,705	64,696
Short-term borrowings-secured		5,954,464	4,139,227
Current portion of long term finances-secured		77,296	86,709
Current portion of lease liabilities		15,427	13,095
Unpaid dividend		13,555	490
<b>Total current liabilities</b>		<b>6,870,894</b>	<b>4,610,962</b>
<b>Total liabilities</b>		<b>7,281,374</b>	<b>5,067,990</b>
<b>Contingencies and commitments</b>	12		
<b>Total equity and liabilities</b>		<b>11,789,994</b>	<b>9,574,964</b>

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

Director

Chief Executive Officer

Chief Financial Officer

Director

## MATCO FOODS LIMITED

Condensed Interim Unconsolidated Statement of Profit or Loss (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

		Nine months ended		Quarter ended	
		March 31, 2020	March 31, 2019	March 31, 2020	March 31, 2019
		Un-audited	Un-audited	Un-audited	Un-audited
Note		-----Rupees in '000-----			
Sales - net		6,721,567	6,003,350	2,928,839	2,434,213
Cost of sales	13	(6,027,989)	(5,306,285)	(2,738,323)	(2,132,273)
Gross profit		693,578	697,065	190,516	301,940
Operating expenses					
Selling and distribution		(145,583)	(111,489)	(50,087)	(50,070)
Administrative		(199,616)	(189,919)	(57,196)	(69,750)
		(345,199)	(301,408)	(107,283)	(119,820)
Operating profit		348,379	395,657	83,233	182,120
Financial charges		(269,301)	(197,605)	(115,422)	(77,853)
Exchange gain/(loss)		36,939	62,198	50,003	(1,249)
		116,017	260,250	17,814	103,018
Other operating income		24,234	101,802	7,547	75,793
Profit before income tax		140,251	362,052	25,361	178,811
Taxation		(43,643)	(62,412)	(6,609)	(31,173)
Profit for the period		96,608	299,640	18,752	147,638
		-----Rupees-----			
Earnings per share - Basic and Diluted	14	0.79	2.45	0.15	1.21

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.

## MATCO FOODS LIMITED

Condensed Interim Unconsolidated Statement of Comprehensive Income (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

	Nine months ended		Quarter ended	
	March 31, 2020 Un-audited	March 31, 2019 Un-audited	March 31, 2020 Un-audited	March 31, 2019 Un-audited
-----Rupees in '000-----				
<b>PROFIT FOR THE PERIOD</b>	<b>96,608</b>	<b>299,640</b>	<b>18,752</b>	<b>147,638</b>
<b>Other comprehensive income</b>				
Items that may be reclassified to statement of profit or loss subsequently	-	-	-	-
Items that will not be reclassified to statement of profit or loss				
- Remeasurement of defined benefits obligations	(9,282)	(2,137)	-	-
<b>Other comprehensive income</b>	<b>(9,282)</b>	<b>(2,137)</b>	<b>-</b>	<b>-</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>87,326</b>	<b>297,503</b>	<b>18,752</b>	<b>147,638</b>

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Chief Financial Officer



Director



Chief Executive Officer



Chief Financial Officer



Director

## MATCO FOODS LIMITED

Condensed Interim Unconsolidated Statement of Changes in Equity (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

	Issued, subscribed and paid up capital	Capital reserve	Unappropriated profit	Surplus on revaluation of property, plant and equipment	Total
	Rupees in '000'				
<b>Balance as at July 01, 2018</b>	1,165,721	739,367	1,676,797	546,782	4,128,667
<b>Total comprehensive income for the period</b>					
Profit for the period	-	-	299,640	-	299,640
Other comprehensive loss	-	-	(2,137)	-	(2,137)
Total comprehensive income	-	-	297,503	-	297,503
Transferred from surplus on revaluation of property, plant and equipment on account of incremental depreciation - net of tax	-	-	16,237	(16,237)	-
Transferred from surplus on revaluation of property, plant and equipment on account of disposal of land and building			84,646	(84,646)	-
Preliminary expenses incurred for IPO		(614)			(614)
<b>Transactions with owners</b>					
Bonus shares issued in the ratio of 5 shares for every 100 shares held	58,286	(58,286)	-	-	-
Dividend paid @ Rs. 0.04 per share	-	-	(46,629)	-	(46,629)
<b>Balance as at March 31, 2019</b>	<u>1,224,007</u>	<u>680,467</u>	<u>2,028,554</u>	<u>445,899</u>	<u>4,378,927</u>
<b>Balance as at July 01, 2019</b>	<u>1,224,007</u>	<u>680,467</u>	<u>2,157,355</u>	<u>445,145</u>	<u>4,506,974</u>
<b>Total comprehensive income for the period</b>					
Profit for the period	-	-	96,608	-	96,608
Other comprehensive loss	-	-	(9,282)	-	(9,282)
Total comprehensive income	-	-	87,326	-	87,326
Transferred from surplus on revaluation of property, plant and equipment on account of incremental depreciation - net of tax	-	-	14,215	(14,215)	-
<b>Transactions with owners</b>					
Dividend paid @ Rs. 0.07 per share	-	-	(85,680)	-	(85,680)
<b>Balance as at March 31, 2020</b>	<u>1,224,007</u>	<u>680,467</u>	<u>2,173,216</u>	<u>430,930</u>	<u>4,508,620</u>

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Chief Financial Officer



Director

## MATCO FOODS LIMITED

Condensed Interim Unconsolidated Statement of Cash Flows (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

	Note	Nine months ended	
		March 31, 2020 (Un-audited)	March 31, 2019 (Un-audited)
		Rupees in '000'	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Cash used in operations	15	(984,596)	(435,834)
Gratuity paid		(3,311)	(2,833)
Taxes paid		(65,966)	(88,796)
Finance cost paid		(247,292)	(198,420)
<b>Net cash used in operating activities</b>		<b>(1,301,165)</b>	<b>(725,883)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchase of Property, Plant & Equipment		(246,226)	(610,130)
Proceeds from disposal of property, plant and equipment		8,456	205,336
Right of use of asset		3,468	-
Long term deposit		(2,639)	(1,016)
Long term investment	7	(24,500)	-
<b>Net cash used in investing activities</b>		<b>(261,441)</b>	<b>(405,811)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Long term finances obtained - net of repayment		(66,941)	21,313
Finance lease obligation obtained - net of repayment		(1,146)	16,279
Preliminary expenses for initial public offering		-	(614)
Dividend paid		(72,615)	(45,760)
Short term finances obtained - net of repayment		1,815,237	467,569
<b>Net cash generated from financing activities</b>		<b>1,674,535</b>	<b>458,787</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>111,929</b>	<b>(672,907)</b>
Cash and cash equivalents at the beginning of the period		<b>78,381</b>	<b>823,079</b>
<b>Cash and cash equivalents at the end of the period</b>		<b>190,310</b>	<b>150,172</b>

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Chief Financial Officer



Director



## MATCO FOODS LIMITED

Notes to the Condensed Interim Unconsolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

### 1 LEGAL STATUS AND OPERATIONS

Matco Foods Limited, ('the Company') was incorporated on April 14, 1990 in Karachi as a private limited company under the repealed Companies Ordinance, 1984 (Now: Companies Act, 2017). The Company was listed on Pakistan Stock Exchange Limited on February 13, 2018. The principal activity of the Company is to carry out the business of processing, export of rice, rice glucose, rice protein and trade of biscuits, pink salt, bran oil, masala and kheer. The registered office of the Company is situated at B-1/A, S.I.T.E. Phase 1, Super Highway Industrial Area, Karachi; whereas the factories of the Company are situated at (i) M-II, A-15 & 16, S.I.T.E. II, Super highway Karachi; (ii) Riviana, A-21, S.I.T.E. II, Super highway Karachi; (iii) Rice Glucose Plants, G-205, S.I.T.E. II, Super highway Karachi and (iv) M-III, Sadhoke, Tehsil Kamoke, District Gujranwala.

The Company has 100% ownership in JKT General Trading FZE (subsidiary) a U.A.E based company which is situated at P.O.Box 123347, Sharjah - U.A.E, and registered with government of Sharjah. The operational status of the company is purchasing and selling of processed rice and the auditors of the company has expressed unqualified opinion as on financial year ended June 30, 2019.

The Company having 99.99% ownership in Matco Marketing (Private) Limited which was incorporated on June 16, 2016 with authorized and proposed paid-up capital of PKR 10,000,000 and PKR 7,500,000 respectively. The subsidiary is situated at B-1/A, S.I.T.E. II, Phase 1, Super Highway Industrial Area, Karachi. However, no business activity has been carried out by the Company since its incorporation.

Matco Foods Limited has subscribed 49% ownership in Barentz Pakistan (Private) Limited which was incorporated on June 28, 2019 with authorized and paid-up capital of PKR 100,000,000 and PKR 50,000,000 respectively. During the period, the company has commenced its operations.

### 2 SIGNIFICANT EVENTS AND TRANSACTIONS

There are no significant events and transactions occurred during the period.

### 3 BASIS OF PREPARATION

**3.1** These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

## MATCO FOODS LIMITED

Notes to the Condensed Interim Unconsolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

**3.2** These condensed interim unconsolidated financial statements do not include all the information and disclosures required in the unconsolidated annual audited financial statements, and should be read in conjunction with Company's unconsolidated annual audited financial statements for the year ended June 30, 2019.

### 4 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES

The accounting policies and methods of computation adopted for the preparation of these condensed interim unconsolidated financial statements are the same as those applied in the preparation of the unconsolidated financial statements for the year ended June 30, 2019 unless otherwise specified.

#### 4.1 Changes in Accounting Policy

IFRS 16 'Leases' replaces the previous lease standard "IAS 17 Leases". It will result in almost all leases being recognised on the statement of financial position, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short term and low value leases. The associated Right-of-use (RoU) for finance leases were measured on a retrospective basis as if the new rules had always been applied. The recognised right-of-use assets only relates to the Motor Vehicles.

Management of the Company has assessed the changes laid down by these standards and determined that these do not have any significant impact on these condensed interim financial statements of the Company.

	March 31, 2020	June 30, 2019
	-----Rupees in '000-----	
Property, Plant and Equipment – decreased by	(79,626)	(83,094)
Right-of-use asset – increased by	79,626	83,094
Liability against assets subject to finance lease - decreased by	(56,713)	(57,859)
Lease liabilities - increased by	56,713	57,859

### 5 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these condensed interim unconsolidated financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of the applying the Company's accounting policies. Estimates and judgement are continually evaluated and are based on historical experience and other factors, including the expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During the preparations of this condensed interim unconsolidated financial statements, the significant judgement made by management in applying the Company's accounting policies and the key sources of estimations and uncertainly were the same as those that applied to the audited annual financial statements of the Company for the year ended June 30, 2019.

## MATCO FOODS LIMITED

Notes to the Condensed Interim Unconsolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

	Note	(Un-audited) March 31, 2020 -----Rupees in '000-----	(Audited) June 30, 2019
<b>6 PROPERTY, PLANT AND EQUIPMENT</b>			
Operating fixed assets	6.1	2,738,221	2,697,321
Capital work in progress	6.2	19,199	6,258
Leased asset transferred to Right of use asset		(79,626)	(83,094)
		<u>2,677,794</u>	<u>2,620,485</u>

6.1 Details of additions and disposals to operating assets during the nine months ended March 31, 2020 are as follows:

	Note	Additions at cost -----Rupees in '000-----	Deletions at net book value
Leasehold Land		-	-
Factory Land		-	-
Factory Building		91,471	-
Plant and Machinery		72,398	(3,440)
Electric cables and fitting		22,091	-
Furniture and fixture		2,578	-
Motor Vehicles		11,914	(3,779)
Office Equipment		2,680	-
Factory Equipment		21,243	-
Computers		1,342	-
Camera		846	-
New Godown and Shops		-	-
Sewing Machine		-	-
Mobile Phone		323	-
Generator		2,929	-
<b>March 31, 2020</b>		<u>229,815</u>	<u>(7,219)</u>
June 30, 2019		<u>126,976</u>	<u>(171,131)</u>

## MATCO FOODS LIMITED

Notes to the Condensed Interim Unconsolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

6.2 Following is the movement in capital work in progress during the period.

	Note	(Un-audited) March 31, 2020 -----Rupees in '000-----	(Audited) June 30, 2019
Opening balance		6,258	5,422
Additions during the period		191,665	715,122
		<u>197,923</u>	<u>720,544</u>
Transferred to operating fixed assets		(178,724)	(714,286)
Closing balance		<u>19,199</u>	<u>6,258</u>

## 7 LONG-TERM INVESTMENT (at cost) - in related party

JKT General Trading (FZE) - Sharjah Airport Free Zone	7.1	23,583	23,583
Matco Marketing (Private) Limited	7.2	7,500	7,500
Barentz Pakistan (Private) Limited	7.3	24,500	-
		<u>55,583</u>	<u>31,083</u>

7.1 This represents investment in a wholly owned subsidiary, JKT General Trading FZE based in U.A.E. The Company has made an equity investment of USD 225,000 out of which shares of USD 40,872 have been issued. Shares for the remaining amount would be issued after completion of necessary regulatory formalities.

7.2 On November 13, 2017, the Company had subscribed 749,996 shares of Matco Marketing (Private) Limited. However, Matco Marketing (Private) Limited has not commenced its operations since incorporation.

7.3 On June 28, 2019, the company has been incorporated in Paksitan as per agreement between Matco Foods Limited and Barentz International B.V. Matco Foods Limited has subscribed 49% of total shahreholding of Rs. 50 Million, thereby, constituting an associated company. During the period, the company has commenced its operations.

	Note	(Un-audited) March 31, 2020 -----Rupees in '000-----	(Audited) June 30, 2019
<b>8 TRADE DEBTS</b>			
Considered good			
- Export - secured		1,026,827	687,940
- Local - unsecured		211,288	253,153
		<u>1,238,115</u>	<u>941,093</u>

## MATCO FOODS LIMITED

Notes to the Condensed Interim Unconsolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

8.1 Borrowings are secured by way of charge over trade debts of the Company.

	Note	(Un-audited) March 31, 2020 -----Rupees in '000-----	(Audited) June 30, 2019
<b>9 CASH AND BANK BALANCES</b>			
Cash in hand		14,143	956
Cash at bank		174,967	76,225
Term deposit certificates		1,200	1,200
		<b>190,310</b>	<b>78,381</b>

## 10 ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL

(Un-audited) March 31, 2020	(Audited) June 30, 2019		(Un-audited) March 31, 2020	(Audited) June 30, 2019
(Number of shares)			-----Rupees in '000-----	
50,340,213	50,340,213	Ordinary shares of Rs. 10 each:	503,402	503,402
6,002,950	6,002,950	- fully paid in cash	60,030	60,030
		- issued for consideration other than cash		
66,057,535	66,057,535	- issued as fully paid bonus shares	660,575	660,575
<b>122,400,698</b>	<b>122,400,698</b>		<b>1,224,007</b>	<b>1,224,007</b>

## 11 DEFERRED LIABILITIES

	(Un-audited) March 31, 2020 -----Rupees in '000-----	(Audited) June 30, 2019
Staff gratuity scheme - unfunded	97,363	76,715
Deferred tax liability	63,996	70,088
	<b>161,359</b>	<b>146,803</b>

## MATCO FOODS LIMITED

Notes to the Condensed Interim Unconsolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

## 12 CONTINGENCIES AND COMMITMENTS

### 12.1 Contingencies

There has been no significant change in contingencies as reported in Note 17 of the audited financial statements of the Company for the year ended June 30, 2019.

### 12.2 Commitments

The Company has no commitments as at March 31, 2020.

## 13 COST OF SALES

Rice consumed  
Packing materials consumed  
Stores, spares and loose tools consumed

### Processing expenses

Salaries, wages and benefits  
Electricity and power  
Telephone and mobile  
Insurance  
Repairs and maintenance  
Other purchases  
Fumigation charges  
Diesel and Water charges  
Staff welfare  
Security expenses  
Godown expenses  
Rent, rates and taxes  
Vehicle running expenses  
Depreciation  
Others

**Cost of goods available for sale**

(Un-audited) March 31, 2020	(Un-audited) March 31, 2019
5,679,852	5,283,184
224,015	195,030
49,202	30,632
<b>5,953,069</b>	<b>5,508,846</b>
267,511	210,507
99,466	81,715
918	624
7,004	6,952
14,577	7,545
25,282	13,129
12,505	9,177
40,349	30,110
11,115	6,937
12,172	11,787
15,335	14,838
14,046	15,628
4,688	4,617
145,358	100,043
19,784	18,642
<b>6,643,179</b>	<b>6,041,097</b>



## MATCO FOODS LIMITED

Notes to the Condensed Interim Unconsolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

	(Un-audited) March 31, 2020 -----Rupees in '000-----	(Un-audited) March 31, 2019
<b>Finished goods</b>		
Opening stock	882,396	883,119
Closing stock	(1,497,586)	(1,617,931)
	(615,190)	(734,812)
	6,027,989	5,306,285

<b>14 EARNINGS PER SHARE - Basic and Diluted</b>		
<b>Basic earnings per share</b>		
Profit for the period (Rupees in thousands)	96,608	299,640
Number of ordinary shares	122,400,698	122,400,698
Earnings per share	0.79	2.45

### 14.1 Diluted earning per share

There is no dilution effect on the basic earning per share of the Company as the Company has no such commitments.

	(Un-audited) March 31, 2020 -----Rupees in '000-----	(Un-audited) March 31, 2019	Note
<b>15 CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES</b>			
Profit before taxation	140,251	362,052	
<b>Adjustments for non-cash charges and other items:</b>			
Depreciation	181,697	126,130	
Exchange gain - net	(36,939)	(62,198)	
Finance cost	269,301	197,605	
Gain on disposal of property, plant and equipment	(1,236)	(73,016)	
Provision for staff gratuity	14,677	9,183	
Unrealized (gain)/loss on short term investment	(44)	205	
Amortization of deferred income	(98)	(272)	
Cash used in operations after working capital changes	(1,552,205)	(995,524)	15.1
	(984,596)	(435,834)	

## MATCO FOODS LIMITED

Notes to the Condensed Interim Unconsolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

	(Un-audited) March 31, 2020 -----Rupees in '000-----	(Un-audited) March 31, 2019
<b>15.1 Working capital changes</b>		
<b>(Increase)/ decrease in current assets</b>		
Stores, spares and loose tools	(3,197)	(7,516)
Stock-in-trade	(1,824,145)	(730,225)
Trade debts - considered goods	(260,084)	(129,377)
Loans and advances	121,658	(346,940)
Trade deposits and prepayments	(9,029)	(7,860)
Other receivables	5,890	(114,889)
	(1,968,907)	(1,336,807)
<b>Increase/(decrease) in current liabilities</b>		
Trade and other payables	384,923	340,658
Advance from customers - secured	31,779	625
<b>Net (increase)/decrease in working capital</b>	(1,552,205)	(995,524)

## 16 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

### 16.1 Financial risk factors

The Company's activities exposes it to a variety of financial risks: market risk (including currency risk and interest rate risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period, consequently this condensed interim unconsolidated financial statements does not include all the financial risk management information and disclosures required in the audited annual financial statements.

### 16.2 Fair value of financial assets and liabilities

The carrying value of all financial assets and liabilities reflected in the condensed interim unconsolidated financial statements approximate their fair values.

## MATCO FOODS LIMITED

Notes to the Condensed Interim Unconsolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

17	TRANSACTIONS WITH RELATED PARTIES		Note	(Un-audited) March 31, 2020 -----Rupees in '000-----	(Un-audited) March 31, 2019
	Nature of relationship	Percentage of Holding	Transactions		
	Directors		Godown rent paid to director	14,981	11,341
	Subsidiary				
	JKT General Trading FZE	100%	Sales	13,185	38,219
			Payment received on account of sales	13,185	54,188
	Matco Marketing (Pvt.) Ltd	100%	Paid against expenses (receivable)	81	13
	Joint Venture				
	Barentz Pakistan (Private) Limited	49%	Paid expenses on behalf	18,675	-
			Payment received on account of expenses	23,668	-
	Common Directors				
	Matco Engineering Co (Private) Limited	0%	Paid expenses on behalf	1,112	39
			Payment received on account of expenses	23	-
	Trust operated by the Company				
	Ghori Trust	0%	Paid against expenses (receivable)	2,351	1,709

## 18 CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', corresponding figures in the condensed interim unconsolidated statement of financial position comprise of balances as per the audited unconsolidated financial statements of the Company for the year ended June 30, 2019 and the corresponding figures in the condensed interim unconsolidated statement of profit or loss, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated statement of cash flows and condensed interim unconsolidated statement of changes in equity comprise of balances of comparable period as per the condensed interim unconsolidated financial statements of the Company for the nine months period ended March 31, 2019.

Moreover, Corresponding figures have been reclassified wherever necessary to reflect more appropriate presentation of events and transactions for the purpose of comparison in accordance with the accounting and reporting standards.

## MATCO FOODS LIMITED

Notes to the Condensed Interim Unconsolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

### 19 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim unconsolidated financial statements were authorized for issue on April 28, 2020, by the board of directors of the Company.

### 20 GENERAL

**20.1** Figures have been rounded off to the nearest thousand of PKR, unless otherwise stated.

**20.2** Due to the application of IFRS 15, freight charges relating to Exports that were previously classified in Selling and distribution costs have now been netted against Revenue.



Chief Executive Officer



Chief Financial Officer



Director

# MATCO FOODS LIMITED

## Condensed Interim Consolidated Statement of Financial Position (Un-Audited)

As At March 31, 2020

	Note	Un-Audited March 31, 2020 -----Rupees in '000-----	Audited June 30, 2019
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	6	2,677,794	2,620,485
Right of use asset		79,626	83,094
Long term deposits - net		12,578	9,939
Long term investment	7	18,286	-
<b>Total non-current assets</b>		<b>2,788,284</b>	<b>2,713,518</b>
<b>Current assets</b>			
Stores, spares and loose tools		26,305	23,108
Stock in trade		7,029,124	5,204,979
Trade debts	8	1,253,215	988,520
Loans and advances		233,727	355,385
Trade deposits and prepayments		14,692	5,268
Short-term investment		299	255
Other receivables		184,091	188,549
Taxation - net		49,281	33,050
Cash and bank balances	9	194,539	84,197
<b>Total current assets</b>		<b>8,985,273</b>	<b>6,883,311</b>
<b>Total assets</b>		<b>11,773,557</b>	<b>9,596,829</b>

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.

# MATCO FOODS LIMITED

## Condensed Interim Consolidated Statement of Financial Position (Un-Audited)

As At March 31, 2020

	Note	Un-Audited March 31, 2020 -----Rupees in '000-----	Audited June 30, 2019
<b>EQUITY AND LIABILITIES</b>			
<b>Share capital and reserves</b>			
Authorized share capital		2,000,000	2,000,000
Issued, subscribed and paid up share capital	10	1,224,007	1,224,007
Capital reserve		680,467	680,467
Exchange revaluation reserve		18,924	18,361
Unappropriated profit		2,167,839	2,167,424
Surplus on revaluation of property, plant and equipment - net of tax		430,930	445,145
<b>Total shareholders' equity</b>		<b>4,522,167</b>	<b>4,535,404</b>
<b>Non-current liabilities</b>			
Long-term finances-secured		207,663	265,191
Lease liabilities		41,286	44,764
Deferred liabilities	11	161,626	147,086
Deferred income		172	270
<b>Total non-current liabilities</b>		<b>410,747</b>	<b>457,311</b>
<b>Current liabilities</b>			
Trade and other payables		602,749	241,230
Advance from customers - secured		90,446	58,666
Accrued mark-up		86,705	64,697
Short-term borrowings-secured		5,954,464	4,139,227
Current portion of long term finances-secured		77,296	86,709
Current portion of lease liabilities		15,427	13,095
Unpaid dividend		13,555	490
<b>Total current liabilities</b>		<b>6,840,642</b>	<b>4,604,114</b>
<b>Total liabilities</b>		<b>7,251,390</b>	<b>5,061,425</b>
<b>Contingencies and commitments</b>	12		
<b>Total equity and liabilities</b>		<b>11,773,557</b>	<b>9,596,829</b>

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Chief Financial Officer



Director



Chief Executive Officer



Chief Financial Officer



Director



## MATCO FOODS LIMITED

Condensed Interim Consolidated Statement of Profit or Loss (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

		Nine months ended		Quarter ended	
		March 31, 2020	March 31, 2019	March 31, 2020	March 31, 2019
		Un-audited	Un-audited	Un-audited	Un-audited
Note		-----Rupees in '000-----			
Sales - net		6,723,361	6,009,402	2,929,217	2,434,638
Cost of sales	13	(6,027,989)	(5,307,183)	(2,738,323)	(2,131,801)
Gross profit		695,372	702,219	190,894	302,837
Operating expenses					
Selling and distribution		(155,699)	(111,489)	(50,087)	(50,070)
Administrative		(200,383)	(196,764)	(57,196)	(73,849)
		(356,082)	(308,253)	(107,283)	(123,919)
Operating profit		339,290	393,966	83,611	178,918
Financial charges		(269,444)	(197,776)	(115,708)	(77,917)
Share of loss from associated company		(6,214)	-	(810)	-
Exchange gain/(loss)		36,939	62,198	50,003	(1,249)
		100,571	258,388	17,096	99,752
Other operating income		24,234	101,802	7,547	75,793
Profit before income tax		124,805	360,190	24,643	175,545
Taxation		(43,643)	(62,412)	(6,609)	(31,172)
Profit for the period		81,162	297,778	18,034	144,373
		-----Rupees-----			
Earnings per share - Basic and Diluted					
	14	0.66	2.43	0.15	1.18

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.

## MATCO FOODS LIMITED

Condensed Interim Consolidated Statement of Comprehensive Income (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

	Nine months ended		Quarter ended	
	March 31, 2020 Un-audited	March 31, 2019 Un-audited	March 31, 2020 Un-audited	March 31, 2019 Un-audited
-----Rupees in '000-----				
<b>PROFIT FOR THE PERIOD</b>	<b>81,162</b>	<b>297,778</b>	<b>18,034</b>	<b>144,373</b>
<b>Other comprehensive income</b>				
Items that may be reclassified to statement of profit or loss subsequently	-	-	-	-
- Exchange difference on translation of foreign currency	563	6,152	3,373	-
Items that will not be reclassified to statement of profit or loss	(9,282)	(2,137)	-	-
- Remeasurement of defined benefits obligations	(8,719)	4,015	3,373	-
<b>Other comprehensive income</b>	<b>(8,719)</b>	<b>4,015</b>	<b>3,373</b>	<b>-</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>72,443</b>	<b>301,793</b>	<b>21,407</b>	<b>144,373</b>

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Chief Financial Officer



Director



Chief Executive Officer



Chief Financial Officer



Director

## MATCO FOODS LIMITED

Condensed Interim Consolidated Statement of Changes in Equity (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

	Issued, subscribed and paid up capital	Capital reserve	Exchange revaluation reserve	Unappropriated profit	Surplus on revaluation of property, plant and equipment	Equity attributable to the Holding Company's Shareholders	Total
-----Rupees in '000'-----							
Balance as at July 01, 2018	1,165,721	739,367	5,160	1,688,073	546,782	4,145,103	4,145,103
<b>Total comprehensive income for the period</b>							
Profit for the period	-	-		297,778	-	297,778	297,778
Other comprehensive loss	-	-	6,152	(2,137)	-	4,015	4,015
Total comprehensive income	-	-	6,152	295,641	-	301,793	301,793
Transferred from surplus on revaluation of property, plant and equipment on account of incremental depreciation - net of tax	-	-		16,237	(16,237)		-
Transferred from surplus on revaluation of property, plant and equipment on account of disposal of land and building				84,646	(84,646)		-
Preliminary expenses incurred for IPO		(614)				(614)	(614)
<b>Transactions with owners</b>							
Bonus shares issued in the ratio of 5 shares for every 100 shares held	58,286	(58,286)		-	-		-
Dividend paid @ Rs. 0.04 per share	-	-		(46,629)	-	(46,629)	(46,629)
<b>Balance as at March 31, 2019</b>	<b>1,224,007</b>	<b>680,467</b>	<b>11,312</b>	<b>2,037,968</b>	<b>445,899</b>	<b>4,399,653</b>	<b>4,399,653</b>
<b>Balance as at July 01, 2019</b>	<b>1,224,007</b>	<b>680,467</b>	<b>18,361</b>	<b>2,167,424</b>	<b>445,145</b>	<b>4,535,404</b>	<b>4,535,404</b>
<b>Total comprehensive income for the period</b>							
Profit for the period	-	-		81,162	-	81,162	81,162
Other comprehensive loss	-	-	563	(9,282)	-	(8,719)	(8,719)
Total comprehensive income	-	-	563	71,880	-	72,443	72,443
Transferred from surplus on revaluation of property, plant and equipment on account of incremental depreciation - net of tax	-	-		14,215	(14,215)	-	-
<b>Transactions with owners</b>							
Dividend paid @ Rs. 0.07 per share	-	-		(85,680)	-	(85,680)	(85,680)
<b>Balance as at March 31, 2020</b>	<b>1,224,007</b>	<b>680,467</b>	<b>18,924</b>	<b>2,167,839</b>	<b>430,930</b>	<b>4,522,167</b>	<b>4,522,167</b>

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Chief Financial Officer



Director

## MATCO FOODS LIMITED

Condensed Interim Consolidated Statement of Cash Flows (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

		Nine months ended	
		March 31, 2020 (Un-audited)	March 31, 2019 (Un-audited)
-----Rupees in '000'-----			
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	<b>Note</b>		
Cash used in operations	15	(992,801)	(433,660)
Gratuity paid		(3,326)	(2,833)
Taxes paid		(65,966)	(88,796)
Finance cost paid		(247,436)	(198,585)
Exchange revaluation reserve		563	6,152
<b>Net cash used in operating activities</b>		<b>(1,308,966)</b>	<b>(717,722)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchase of Property, Plant & Equipment		(246,226)	(610,130)
Proceeds from disposal of property, plant and equipment		8,456	205,336
Right of use of asset		3,468	-
Long term deposit		(2,639)	(1,016)
Long term investment	7	(18,286)	-
<b>Net cash used in investing activities</b>		<b>(255,227)</b>	<b>(405,811)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Long term finances obtained - net of repayment		(66,941)	21,313
Finance lease obligation obtained - net of repayment		(1,146)	16,278
Preliminary expenses for initial public offering		-	(614)
Dividend paid		(72,615)	(45,760)
Short term finances obtained - net of repayment		1,815,237	467,569
<b>Net cash generated from financing activities</b>		<b>1,674,535</b>	<b>458,786</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>110,342</b>	<b>(664,747)</b>
Cash and cash equivalents at the beginning of the period		84,197	827,012
<b>Cash and cash equivalents at the end of the period</b>		<b>194,539</b>	<b>162,265</b>

The annexed selected notes from 1 to 20 form an integral part of these condensed interim financial statements.



Chief Executive Officer



Chief Financial Officer



Director

## MATCO FOODS LIMITED

Notes to the Condensed Interim Consolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

### 1 LEGAL STATUS AND OPERATIONS

The 'Group' consists of:

#### Holding Company

- Matco Foods Limited (the Holding Company)

#### Subsidiary Company

- JKT General Trading FZE (subsidiary)
- Matco Marketing (Private) Limited

#### Associated Company

- Barentz Pakistan (Private) Limited

The Group is engaged in the business of processing and export of rice and flour, rice glucose and protein, manufacturing, general trading, exports/ imports and other related activities. Brief profile of the Holding Company and subsidiaries are as under:

#### a) Matco Foods Limited

Matco Foods Limited, ('the Holding Company') was incorporated on April 14, 1990 in Karachi as a private limited company under the repealed Companies Ordinance, 1984. The Holding Company is listed on Pakistan Stock Exchange on February 13, 2018. Principal activity of the Company is to carry on the business of processing and export of rice and flour. Registered office of the Holding Company is situated at B-1/A, S.I.T.E., Phase 1, Super Highway Industrial Area, Karachi; whereas the factories of the Company are situated at (i) M-II, A-15 & 16, S.I.T.E. II, Super highway Karachi; (ii) Riviana, A-21, S.I.T.E. II, Super highway Karachi; and (iii) M-III, Sadhoke, Tehsil Kamoke, District Gujranwala.

The Group has 100% ownership in JKT General Trading FZE (subsidiary) a UAE based Company and 99.9% in Matco Marketing (Private) Limited based in Pakistan.

#### b) JKT General Trading FZE

JKT General Trading FZE, ('the establishment') is a free zone establishment with limited liability registered in Saif-Zone, Sharjah, United Arab Emirates (UAE) under general trading license no. 12689. The principal activity of the establishment is purchasing and selling of processed rice.

The registered office of the establishment is at P.O. Box 123347, Sharjah, UAE.

The subsidiary has been established on October 8, 2013.

## MATCO FOODS LIMITED

Notes to the Condensed Interim Consolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

#### c) Matco Marketing (Private) Limited

The Group has incorporated another subsidiary Matco Marketing (Private) Limited through 99.9% ownership. The subsidiary is situated at B-01/A, S.I.T.E. II, Phase 1, Super Highway Industrial Area, Karachi. Matco Marketing (Private) Limited was incorporated on June 16, 2016 with authorized and paid-up capital of PKR 10 million and PKR 7.5 million respectively. However, no business carried out by the Subsidiary Company since its incorporation.

#### d) Barentz Pakistan (Private) Limited

The Barentz Pakistan (Private) Limited (a joint venture between Barentz International B.V and Matco Foods Limited with holding of 51% and 49% respectively) has been incorporated in Pakistan on June 28, 2019 with the approval of Securities & Exchange Commission of Pakistan and Competition Commission of Pakistan.

### 2 SIGNIFICANT EVENTS AND TRANSACTIONS

There are no significant events and transactions occurred during the period.

### 3 BASIS OF PREPARATION

**3.1** These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:  
The Group has 100% ownership in JKT General Trading FZE (subsidiary) a UAE based Company and 99.9% in Matco Marketing (Private) Limited based in Pakistan.

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

**3.2** These condensed interim consolidated financial statements do not include all the information and disclosures required in the consolidated annual audited financial statements, and should be read in conjunction with Group's consolidated annual audited financial statements for the year ended June 30, 2019.

### 4 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES

The accounting policies and methods of computation adopted for the preparation of these condensed interim consolidated financial statements are the same as those applied in the preparation of the consolidated financial statements for the year ended June 30, 2019 unless otherwise specified.

#### 4.1 Changes in Accounting Policy

IFRS 16 'Leases' replaces the previous lease standard "IAS 17 Leases". It will result in almost all leases being recognised on the statement of financial position, as the distinction between operating and finance leases is removed.



## MATCO FOODS LIMITED

### Notes to the Condensed Interim Consolidated Financial Statements (Un-Audited) For the Nine Months and Three Months Period Ended March 31, 2020

Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short term and low value leases. The associated Right-of-use (RoU) for finance leases were measured on a retrospective basis as if the new rules had always been applied. The recognised right-of-use assets only relates to the Motor Vehicles.

Management of the Group has assessed the changes laid down by these standards and determined that these do not have any significant impact on these condensed interim financial statements of the Group.

The change in accounting policy affected the following items in the balance sheet.

	March 31, 2020	June 30, 2019
	-----Rupees in '000-----	
Property, Plant and Equipment – decreased by	(79,626)	(83,094)
Right-of-use asset – increased by	79,626	83,094
Liability against assets subject to finance lease - decreased by	(56,713)	(57,859)
Lease liabilities - increased by	56,713	57,859

## 5 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these condensed interim consolidated financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of the applying the Group's accounting policies. Estimates and judgement are continually evaluated and are based on historical experience and other factors, including the expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During the preparations of this condensed interim consolidated financial statements, the significant judgement made by management in applying the Group's accounting policies and the key sources of estimations and uncertainty were the same as those that applied to the audited annual financial statements of the Group for the year ended June 30, 2019.

	Note	(Un-audited) March 31, 2020	(Audited) June 30, 2019
		-----Rupees in '000-----	
<b>6 PROPERTY, PLANT AND EQUIPMENT</b>			
Operating fixed assets	6.1	2,738,221	2,697,321
Capital work in progress	6.2	19,199	6,258
Leased asset transferred to Right of use asset		(79,626)	(83,094)
		<b>2,677,794</b>	<b>2,620,485</b>

## MATCO FOODS LIMITED

### Notes to the Condensed Interim Consolidated Financial Statements (Un-Audited) For the Nine Months and Three Months Period Ended March 31, 2020

6.1 Details of additions and disposals to operating assets during the nine months ended March 31, 2020 are as follows:

	Additions at cost	Deletions at net book value
	-----Rupees in '000-----	
Leasehold Land	-	-
Factory Land	-	-
Factory Building	91,471	-
Plant and Machinery	72,398	(3,440)
Electric cables and fitting	22,091	-
Furniture and fixture	2,578	-
Motor Vehicles	11,914	(3,779)
Office Equipment	2,680	-
Factory Equipment	21,243	-
Computers	1,342	-
Camera	846	-
New Godown and Shops	-	-
Sewing Machine	-	-
Mobile Phone	323	-
Generator	2,929	-
<b>March 31, 2020</b>	<b>229,815</b>	<b>(7,219)</b>
June 30, 2019	126,976	(171,131)

6.2 Following is the movement in capital work in progress during the period.

	(Un-audited) March 31, 2020	(Audited) June 30, 2019
	-----Rupees in '000-----	
Opening balance	6,258	5,422
Additions during the period	191,665	715,122
	<b>197,923</b>	<b>720,544</b>
Transferred to operating fixed assets	(178,724)	(714,286)
Closing balance	<b>19,199</b>	<b>6,258</b>

## MATCO FOODS LIMITED

Notes to the Condensed Interim Consolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

		(Un-audited) March 31, 2020	(Audited) June 30, 2019
	Note	-----Rupees in '000-----	
<b>7 LONG-TERM INVESTMENT</b>			
Balance at beginning of the period		-	-
Investment in associate	7.1	24,500	-
Share of profit/(loss) for the period		(6,214)	-
		<b>18,286</b>	<b>-</b>

**7.1** On June 28, 2019, the company has been incorporated in Paksitan as per agreement between Matco Foods Limited and Barentz International B.V. Matco Foods Limited has subscribed 49% of total shahreholding of Rs. 50 Million, thereby, constituting an associated company. During the period, the company has commenced its operations.

		(Un-audited) March 31, 2020	(Audited) June 30, 2019
	Note	-----Rupees in '000-----	
<b>8 TRADE DEBTS</b>			
<b>Considered good</b>			
- Export - secured		1,041,926	735,367
- Local - unsecured		211,288	253,153
		<b>1,253,214</b>	<b>988,520</b>

**8.1** Borrowings are secured by way of charge over trade debts of the holding Company.

		(Un-audited) March 31, 2020	(Audited) June 30, 2019
	Note	-----Rupees in '000-----	
<b>9 CASH AND BANK BALANCES</b>			
Cash in hand		14,143	956
Cash at bank		179,196	76,225
Term deposit certificates		1,200	1,200
		<b>194,539</b>	<b>78,381</b>

## MATCO FOODS LIMITED

Notes to the Condensed Interim Consolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

### 10 ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL

	(Un-audited) March 31, 2020	(Audited) June 30, 2019		(Un-audited) March 31, 2020	(Audited) June 30, 2019
	(Number of shares)			-----Rupees in '000-----	
			Ordinary shares of Rs. 10 each:		
	50,340,213	50,340,213	- fully paid in cash	503,402	503,402
	6,002,950	6,002,950	- issued for consideration other than cash	60,030	60,030
	66,057,535	66,057,535	- issued as fully paid bonus shares	660,575	660,575
	<b>122,400,698</b>	<b>122,400,698</b>		<b>1,224,007</b>	<b>1,224,007</b>

### 11 DEFERRED LIABILITIES

Staff gratuity scheme - unfunded  
Deferred tax liability  
Employees' end of service benefit

	(Un-audited) March 31, 2020	(Audited) June 30, 2019
	-----Rupees in '000-----	
	97,363	76,715
	63,996	70,088
	267	283
	<b>161,626</b>	<b>147,086</b>

### 12 CONTINGENCIES AND COMMITMENTS

#### 12.1 Contingencies

There has been no significant change in contingencies as reported in Note 17 of the audited financial statements of the Group for the year ended June 30, 2019.

## MATCO FOODS LIMITED

Notes to the Condensed Interim Consolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

### 12.2 Commitments

The Group has no commitments as at March 31, 2020.

### 13 COST OF SALES

Rice consumed  
Packing materials consumed  
Stores, spares and loose tools consumed

#### Processing expenses

Salaries, wages and benefits  
Electricity and power  
Telephone and mobile  
Insurance  
Repairs and maintenance  
Other purchases  
Fumigation charges  
Diesel and Water charges  
Staff welfare  
Security expenses  
Godown expenses  
Rent, rates and taxes  
Vehicle running expenses  
Depreciation  
Others

#### Cost of goods available for sale

#### Finished goods

Opening stock  
Closing stock

	(Un-audited) March 31, 2020	(Un-audited) March 31, 2019
	5,679,852	5,284,082
	224,015	195,030
	49,202	30,632
	5,953,069	5,509,744
	267,511	210,507
	99,466	81,715
	918	624
	7,004	6,952
	14,577	7,545
	25,282	13,129
	12,505	9,177
	40,349	30,110
	11,115	6,937
	12,172	11,787
	15,335	14,838
	14,046	15,628
	4,688	4,617
	145,358	100,043
	19,784	18,642
	6,643,179	6,041,995
	882,396	883,119
	(1,497,586)	(1,617,931)
	(615,190)	(734,812)
	6,027,989	5,307,183

## MATCO FOODS LIMITED

Notes to the Condensed Interim Consolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

### 14 EARNINGS PER SHARE - Basic and Diluted

#### Basic earnings per share

Profit for the period (Rupees in thousands)	81,162	297,778
Number of ordinary shares	122,400,698	122,400,698
Earnings per share	0.66	2.43

#### 14.1 Diluted earning per share

There is no dilution effect on the basic earning per share of the Group as the Group has no such commitments.

### 15 CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES

Profit before taxation

#### Adjustments for non-cash charges and other items:

Depreciation	181,697	126,130
Exchange gain - net	(36,939)	(62,198)
Finance cost	269,444	197,776
Gain on disposal of property, plant and equipment	(1,236)	(73,016)
Provision for staff gratuity	14,677	9,207
Unrealized (gain)/loss on short term investment	(44)	205
Amortization of deferred income	(98)	(272)
Cash used in operations after working capital changes	(1,545,107)	(991,683)
	(992,801)	(433,660)

Note

15.1

	(Un-audited) March 31, 2020	(Un-audited) March 31, 2019
	-----Rupees in '000-----	
	124,805	360,190
	181,697	126,130
	(36,939)	(62,198)
	269,444	197,776
	(1,236)	(73,016)
	14,677	9,207
	(44)	205
	(98)	(272)
	(1,545,107)	(991,683)
	(992,801)	(433,660)

## MATCO FOODS LIMITED

Notes to the Condensed Interim Consolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

### 15.1 Working capital changes

#### (Increase)/ decrease in current assets

	(Un-audited) March 31, 2020 -----Rupees in '000-----	(Un-audited) March 31, 2019
Stores, spares and loose tools	(3,197)	(7,516)
Stock-in-trade	(1,824,145)	(730,225)
Trade debts - considered goods	(227,756)	(126,197)
Loans and advances	121,658	(346,940)
Trade deposits and prepayments	(9,424)	(6,797)
Other receivable	4,458	(115,074)
	<b>(1,938,406)</b>	<b>(1,332,748)</b>

#### Increase/(decrease) in current liabilities

Trade and other payables	361,519	340,440
Advance from customers - secured	31,780	626
<b>Net (increase)/decrease in working capital</b>	<b>(1,545,107)</b>	<b>(991,683)</b>

## 16 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

### 16.1 Financial risk factors

The Group's activities exposes it to a variety of financial risks: market risk (including currency risk and interest rate risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period, consequently this condensed interim consolidated financial statements does not include all the financial risk management information and disclosures required in the audited annual financial statements.

### 16.2 Fair value of financial assets and liabilities

The carrying value of all financial assets and liabilities reflected in the condensed interim consolidated financial statements approximate their fair values.

## MATCO FOODS LIMITED

Notes to the Condensed Interim Consolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

## 17 TRANSACTIONS WITH RELATED PARTIES

Nature of relationship	Percentage of Holding	Transactions
Directors		Godown rent paid to director
		14,981
Joint Venture		
Barentz Pakistan (Private) Limited	49%	Paid expenses on behalf
		18,675
		Payment received on account of expenses
		23,668
Common Directors		
Matco Engineering Co (Private) Limited	0%	Paid expenses on behalf
		1,112
		Payment received on account of expenses
		23
Trust operated by the Company		
Ghori Trust	0%	Paid against expenses (receivable)
		2,351

Note

(Un-audited) March 31, 2020 -----Rupees in '000-----	(Un-audited) March 31, 2019
14,981	11,341
18,675	-
23,668	-
1,112	39
23	-
2,351	1,709

## 18 CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', corresponding figures in the condensed interim consolidated statement of financial position comprise of balances as per the audited consolidated financial statements of the Group for the year ended June 30, 2018 and the corresponding figures in the condensed interim consolidated statement of profit or loss, condensed interim consolidated statement of comprehensive income, condensed interim consolidated statement of cash flows and condensed interim consolidated statement of changes in equity comprise of balances of comparable period as per the condensed interim consolidated financial statements of the Group for the nine months period ended March 31, 2019.

Moreover, Corresponding figures have been reclassified wherever necessary to reflect more appropriate presentation of events and transactions for the purpose of comparison in accordance with the accounting and reporting standards.



**MATCO FOODS LIMITED**  
Notes to the Condensed Interim Consolidated Financial Statements (Un-Audited)  
For the Nine Months and Three Months Period Ended March 31, 2020

**19     DATE OF AUTHORIZATION FOR ISSUE**

These condensed interim consolidated financial statements were authorized for issue on April 28, 2020, by the board of directors of the Group.

**20     GENERAL**

- 20.1** Figures have been rounded off to the nearest thousand of PKR, unless otherwise stated.
- 20.2** Due to the application of IFRS 15, freight charges relating to Exports that were previously classified in Selling and distribution costs have now been netted against Revenue.

  
\_\_\_\_\_  
Chief Executive Officer  
\_\_\_\_\_  
Chief Financial Officer  
\_\_\_\_\_  
Director